

RELIAQUEST BOWL GUIDE FOR PERFORMERS & NON-PERFORMERS (Dancers/Twirlers)

(Parents/Siblings/ Chaperones)



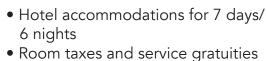
WHY THE JUST FOR KIX RELIAQUEST BOWL TOUR

Dancers, coaches, and parents have trusted Just For Kix for over 36 years with providing a memorable, educational, and imaginative performance opportunity for all skill levels. This will truly be a once in a lifetime experience that your dancers will remember for years to come.

- First Rate Choreography: Our talented choreographers put together amazing routines that compliment the theme and music.
- **Affordability and Value:** Each year, we carefully look at the costs involved with the tour and set prices to make it as affordable as possible.
- Exclusively Designed Costumes & Props: Each year, Just For Kix designers design costumes to perfectly fit the theme of the performance. Different ages or groups may have different costumes to fit the songs or routine in which they will be performing.
- **Superb Organization:** Just For Kix has been doing bowl game tours for 36 years and provides participants with thorough schedules to keep everyone on the same page.
- Perfect Balance of Performance and Fun: Dancers will practice approximately 15 hours on this tour. But, we make sure that there's plenty of fun involved like time at the beach, Busch Gardens, Disney World, and dance parties.
- **Team Bonding Experience:** This is the perfect opportunity for your team to grow together while creating lasting memories.
- **Supportive and Approachable Staff:** The Just For Kix staff is there to make this the best experience possible for all participants.
- Once In A Lifetime: This is an experience that you and your dancers will never forget. Not many people can say they have performed in front of 60,000 people.

WHAT THE TOUR INCLUDES*

*ACTIVITIES VARY FROM YEAR TO YEAR



- Room taxes and service gratuities (excluding hotel bell person/shuttle driver)
- Airport/hotel transportation with flights booked into Tampa International Airport (TPA)
- Busch Gardens Ticket
- Disney World or Universal Theme Park ticket
- Reliaquest Bowl Game ticket
- Clearwater Beach excursion
- 5 breakfasts, 2 lunches, 2 dinners

- NYE Celebration and Talent Show
- Dinner Cruise ticket
- Viewing Party, Awards, and Closing Ceremony
- Motorcoach services to all events
- Choreography and costumes (excluding shoes & tights)
- Access to choreography links
- Field instruction
- Staff on tour the entire week
- Official Reliaquest Bowl Tour tshirt and bag
- Prop rental

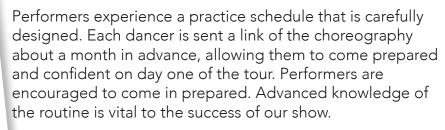












While on tour, practice time is mainly devoted to learning the field formations and cleaning the choreography with the mass performance ensemble. We are committed to setting the performers up for performance success!

The Just For Kix half-time dancers perform center field and are surrounded by hundreds of marching band members. With live music, the beautiful Raymond James Stadium as a stage, and the Reliaquest Bowl fans, this is a sure ticket to thrilling performance.

Performers are also featured during the pre-game and will span from 10 yard line to 10 yard line. They cover the whole field

Raymond James Stadium is a state-of-the-art treasure designed for the 21st century. Fans and performers enjoy theater-style seats with cup holders and unique, festive end zone concourses accented by two large video scoreboards. Escalators lead to extra-wide concourses on all levels.













Nights of Fun?

Along with an unforgettable performance, the Just For Kix Reliaquest Bowl Performance Tour is also known for unforgettable fun for dancers, coaches/studio owners, and family members. A wide variety of destinations, events and free time make the tour one step above the rest!

- A New Year's Eve celebration Talent Show casting you and your friends, followed by a dance party to be remembered!
- Clearwater Beach in December! A day in the sand at one of the top beaches in the US and shopping on Pier 60.
- Visit one of the Walt Disney World or Universal Theme Parks. Take your pick - it's a full day of exploration and thrill!
- Excursion to Busch Gardens the rides, the shows, the animals, and the parks. Always a dancer favorite!
- Dinner Cruise Enjoy the views of Tampa Bay during dinner aboard one of the Starship Yachts.
- Viewing Party for all dancers, tour participants, and attendees. A night to remember with dinner, team awards and closing thoughts. Ending with a slide show and 6 viewing of the performances.



BEFORE YOU GET STARTED:

Choose the right attitude: "We can make this happen and we WILL. Failure is not an option."

Set goals. Start early enough so you can track your funds weekly, monthly, or quarterly. Always work to exceed goals, not just meet them.

Ignore the obstacles. It's easy to figure out why something won't work. You need to focus and find the ways to MAKE IT WORK.

Work smarter, not harder. Don't invest in fundraisers that require a lot of work that actually produce low revenues.

THE JUST FOR KIX FUNDRAISING GUIDE, A KEY TO SUCCESS.

Available to download online at: http://www.fundraising.com/free-fundraising-kit.aspx

It will help you achieve reaching the necessary funds needed for your performance tour.

What's in it?

- 1. The Top Seven Tips for Successful Fundraising
- 2. Fundraising Committee Development & Job Descriptions
- 3. An Overview on Just For Kix eFundraising
- 4. Effective Fundraising Ideas
- 5. Sponsor Letter Tips and Letter Sample
- 6. Points to Consider

The Just For Kix staff is also available for any questions regarding fundraising. We are here to help YOU achieve your fundraising goals!







FAQ

Q: What does the tour cost?

A: Just For Kix is very sensitive to pricing our tour. Each year we give close consideration to providing the best value for the dancers.

Bowl Game Pricing (23-24 prices)	Performer Rates	Non-Performer Rates
Quad Occupancy (4 per room)*	\$1616.00	\$1565.00
Triple Occupancy (3 per room)	\$1700.00	\$1649.00
Double Occupancy (2 per room)	\$1826.00	\$1775.00
Single Occupancy (1 per room)		\$2297.00

*If there are three of you traveling together, you must choose the triple occupancy, as we are unable to place a fourth person in your room.

Tour participants may choose to upgrade to a double, triple or single room occupancy*. Rates are based on per person.

Travel to and from Tampa is separate. Just For Kix does not book airfare or travel arrangements to/from Tampa.

^{*}Single occupancy for non-performers only.

Q: What are the scheduled payment dates?

6/1/23 - \$500 non-refundable deposit

8/1/23 - \$500

10/1/23 - Balance Due

10/1/23 - NO REFUNDS AFTER THIS DATE

Q: What does the land package include?

- Hotel accommodations for 7 days/6 nights at one of our 4 fabulous hotels in Tampa!
- Room taxes and service gratuities (excluding hotel bell person)
- Airport/Hotel transportation with flights booked into Tampa International Airport (TPA)
- Motor coach services to all events
- 5 breakfasts, 2 lunches, 2 dinners
- 1 Reliaquest Bowl game ticket
- Exclusively designed half-time show costumes, excluding shoes (different each year)
- Choreography Links
- Busch Gardens ticket
- Walt Disney World or Universal Studios Theme Park Ticket
- Dinner Cruise Ticket
- New Year's Eve Celebration
- Performance Viewing Party
- Official Reliaquest Bowl tour t-shirt and bag
- An unforgettable experience and unrivaled team/dancer bonding under the sun!

Q: Does Just For Kix have any information on fundraising?

A: We certainly do! Over the years, hundreds of dancers have paid for their entire tour through fundraising or sponsorships from local organizations. With a little determination and dedication, you can too! The Just For Kix staff is also available for any questions regarding fundraising.

E-mail cindy@justforkix.com.

Q: What is a typical tour schedule like?

A: We're proud of how much we fit into the seven-day trip. It's a strategic blend of performance practices and participant fun and free time. Nonetheless, the heart of the tour is Performance Day and we never fail to provide a first-rate show. The pre-game and half-time performances are key to the overall tour experience. We offer a different theme every year, so those performers returning get a new challenge.

Q: What are the dancer ages?

A: There are two age divisions:

- 2nd grade 5th will dance in halftime show. For pre-game, we will continue to give the younger dancers the option to perform. If they come knowing the routine, they can perform.
- 6th grade and up will dance in the pregame and halftime shows.

Q: What do I need to bring?

A: The dress for the tour is mostly casual, with the exception of the Dinner Cruise. Florida weather could be warm and sunny, or cool. Bring shorts, but be prepared for anything, as evenings can be chilly. We practice outdoors, so bring comfortable practice wear. If it is raining, we will still practice outside on a grass football field. Pack accordingly! Don't forget your swimsuit! A more detailed checklist will be included in a follow-up mailing including items each dancer will need to accompany with their costume.

Q: Can I choose my roommates?

A: Yes! The package price is based on quad occupancy rates. You will submit your roommate request when you register. To qualify for a quad occupancy room, you must be rooming with four people or willing to share the room with other people. If there are three in a room together, you must choose the triple occupancy, as we are unable to place a fourth person in your room. Double & Triple occupancy is a room with a king bed. If you are needing to make other arrangements for a double occupancy, please contact amanda@justforkix.com.

Q: How do I get sign up for the New Year's Eve Talent Show?

A: Any performer can participate! It's a very supportive environment. In past years, we have had jazz team ensembles, singing, tap, monologue, and gymnastics. The routine limit is two minutes (unless pre-approved longer for team performances). E-mail cindy@justforkix.com if you are interested or for more information.

Q: Breakfast, Lunch & Dinner! What is and is not included?

A: Tour participants will receive 5 breakfasts, 2 lunches and 2 dinners over the course of the 7-day tour. Performers will also receive snacks on game day.

Q: How does airfare work?

A: Airfare must be purchased separately. We encourage you to book airfare as a group with a travel agent. Check into this as soon as possible since airfare costs can increase at anytime. You may also check into staying an extra night (as an upgrade and flying in the day before as airfare may be significantly lower and a flight more easily accessible. Arriving earlier will get your tour off to a better start! We recommend assigning one person per team/group to coordinate airfare and contact the Travel Agency rather than each individual parent.

Q: Is there a shuttle service available?

A: Yes! Your shuttle service from the Tampa International Airport (TPA) to the hotel is provided with your airline ticket purchase. At the end of the tour, you will be shuttled from the hotel back to TPA.

Q: Do I need to provide a hotel deposit?

A: Yes. A deposit or credit card must be left at the hotel front desk upon arrival for incidental charges such as room service, telephone calls, etc. You must pay for these extra services prior to checking out of the hotel.

Q: Can I extend my stay?

A: Absolutely. If you experience difficulty traveling, you may opt to stay an extra night at your own expense. This needs to be booked through Just For Kix, contact amanda@justforkix.com. Fill out the "Extra Night Stay" form. Please only submit one form per room, rather than every roommate. Some members arrive early due to a less expensive flight. The hotel can accommodate that too.

Q: What is the Reliaquest Bowl Performance Tour refund policy?

A: The first \$500.00 deposit is NON-REFUNDABLE. There are **NO refunds available after October 1st.** Please note these dates and policies when completing your forms.

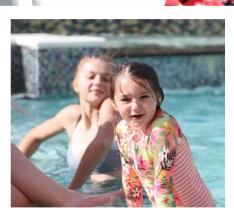
Q: Can I get additional tickets for tour events?

A: No. Unfortunately, Just For Kix does not provide tickets to non-tour members. Those not on the tour can visit ticketmaster.com for Bowl game tickets and/or get tickets at the gate for the excursions. No tickets to the dinner cruise, NYE party or award ceremony will be available to non-tour participants.













Notes:

2023-24 Just For Kix Reliaquest Bowl Registration

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1. If you are a male traveling with a performer and cannot fit into a quad occupancy room, you must choose the triple or double occupancy rate. Since the majority of our participants are female, we are unable to place females in your room unless it is a friend or family member.	Costu Performers mesizing guidelin Stats GENDER:	ust con nes in th	nplete nis pac	all cos cket. If	tume	reque re bet	sts. A	ll costu	umes	will b	e orde	red r size	by the size				nis forr		a little	sizinç e big	than	t, plea	mall!!	e the	unifo	orm
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Triple Occupancy Rooms are generally rooms with one king bed and a roll away. If you need different arrangements, contact the Just For Kix Office.	Pant Size			DUTH DULT		4 XS			6 [s [8 [M [10 L			12 XL		×	14 XL						
4. We cannot guarantee roommate requests, however, we do our best to ensure you are with those you select as roommates. If you have any questions regarding these policies, please call the Just For	Room List the full na non-performe The maximum	mes of ers may	f the ir stay i	ndividu in the s	uals you same r	u wou	uld like If you	u are re	eques	sting	room. a triple	Lea or	double r	oom p	oackaç	ge, yo	u hav ou mu	ust su	roomi bmit i	mate room	mate				and	
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PLEASE NOTE: All tour participants must complete and sign the Medical Consent & Release Form in order for your registration to be processed.

*All Dancers 12 and under must have a parent participate.

No refunds after 10/1/2023!

6/1/2023

8/1/2023

10/1/2023

\$500.00

500.00

Balance Due



Notes:







