Hello 2017-2018 Dance Families!

It's time to kick off our NEW summer referral program. Your referrals continue to be our largest source of new dancers and I GREATLY appreciate your referrals and continued support of our program!

Please make sure that your dancer is registered for at least one full season class first. If your dancer has a "friend" that joins our program, s/he will win a prize that will be delivered at the end of December/first week of January. Here's how it works:

- Prizes may vary depending on the number of "friends" that join.
- Referring dancer must be registered for at least one full season class (special sessions don't count) PRIOR to any "friends" that s/he refers.
- New dancer "friends" must register for a full season class (special sessions do not count) between May 1 and October 14 and <u>remain actively enrolled through December</u>.
 - The dates are May 1 through October 14 this means that if your dancer was registered before now AND has already referred a friend who joined afterward, it counts toward a prize.
 - Dancer friend MUST be registered prior to October 14 and remain actively enrolled through the end of December.
- Prizes are not cumulative.
- Referrals prior to May 1 do not count.
- Prizes include:
 - 1 friends joining = Target gift card + JFK window decal
 - 2 friends joining = Target gift card + JFK tshirt
 - 3 friends joining = Target gift card + Custom JFK-WBL cinch bag
 - 4 friends joining = JFK sweatshirt or leggings
 - 5 friends joining = JFK sweatshirt + JFK tshirt
 - 6 friends joining = Customized MoveU JFK-WBL 360 leggings (or an equivalent choice if dancer already owns these)
 - 7 friends joining = Customized MoveU JFK-WBL jacket personalized with name (or an equivalent choice if dancer already owns this)
 - 8+ friends joining = BOTH MoveU JFK-WBL 360 leggings AND jacket personalized with dancer's name (or an equivalent choice if dancer already owns these items)
- Either the referring dancer OR the friends must notify me in writing of who referred who, otherwise, I won't know.
 - Send me an email, text or give me a note on a piece of paper that includes the referring dancer's name AND the name of the new dancer they've referred.

Again, if you have already referred friends to Just For Kix and the "friend(s)" have already registered for the 2017-2018 dance season, thank you! Please send me the new dancer's name, along with your dancer's name, so I can put it on my list. Please make sure that your dancer is registered before any friends/referrals, as well.

I really DO appreciate your referrals. Thank you, in advance, for referring friends to Just For Kix!

Sincerely Yours, Laurisa, Program Director